

Opening Stock Date 01/04/2015
 Date of Stock Take 01/05/2015
 Days in Stock Period: 30

Last 3 Stock Periods

<u>Till Sales</u>	<u>April 2015</u>	<u>March 2015</u>	<u>Feb 2015</u>	<u>Jan 2015</u>
Starters	€ 17,230.00	€ 17,385.00	€ 15,652.00	€ 15,101.00
Mains	€ 101,299.50	€ 104,007.00	€ 96,210.55	€ 90,702.00
Desserts	€ 7,031.50	€ 6,845.00	€ 6,015.22	€ 6,117.00
Sides	€ 6,546.50	€ 6,476.75	€ 5,723.15	€ 5,526.28
Lunch Spec.	€ 18,692.50	€ 13,839.00	€ 13,001.10	€ 17,619.00
Salads	€ 7,818.00	€ 6,824.00	€ 7,012.23	€ 6,825.25
Kids	€ 2,333.50	€ 2,557.00	€ 1,997.25	€ 2,105.23
Total Sales	€ 160,951.50	€ 157,933.99	€ 145,611.50	€ 143,995.76

<u>Profit</u>				
Opening Stock	€ 7,691.99	€ 6,684.23	€ 7,352.46	€ 6,828.54
Purchases	€ 41,844.95	€ 39,218.72	€ 35,609.00	€ 38,615.00
Transfer Out	€ -	€ -	€ -	€ -
Closing Stock	€ 9,784.66	€ 7,146.11	€ 6,684.23	€ 7,352.46
Cost Of Sales	€ 39,752.28	€ 38,756.84	€ 36,277.23	€ 38,091.08

Net Sales (ex. VAT)	€ 147,661.93	€ 144,893.57	€ 133,588.53	€ 132,106.20
Gross Profit €	€ 107,909.65	€ 106,136.73	€ 97,311.30	€ 94,015.12
GP %	73.08%	73.25%	72.84%	71.17%

Expected Gross Profit	0.00%	0.00%	0.00%	0.00%
Expected Gp %	0.00%	0.00%	0.00%	0.00%
Value of stock shortage @ cost	0.00%	0.00%	0.00%	0.00%

Waste - value @ cost	€ 379.25	€ 402.16	€ 310.95	€ 347.95
GP% before waste	73.34%	73.53%	73.08%	71.43%
Waste @ % Cost of Sales	0.95%	1.04%	0.86%	0.91%

Average Sales - Weekly	€ 37,555.35	€ 35,662.51	€ 36,402.88	€ 32,515.17
Av. Cost of Sales - Weekly	€ 9,275.53	€ 8,751.54	€ 9,069.31	€ 8,601.21
Av. Gross Profit - Weekly	€ 25,178.92	€ 23,966.36	€ 24,327.83	€ 21,229.22
Av. Waste - Weekly	€ 88.49	€ 90.81	€ 77.74	€ 78.57

Net wage costs inc Emp. PRSI	€ 31,256.00	€ 30,907.00	€ 29,256.00	€ 30,300.00
Average wage cost per week	€ 7,293.07	€ 6,979.00	€ 7,314.00	€ 6,841.94
% Turnover/ Wages Cost	21.17%	21.33%	21.90%	22.94%

<u>Group Sales</u>	<u>April 2015</u>	<u>March 2015</u>	<u>Feb 2015</u>	<u>Jan 2015</u>
Starters	10.71%	10.80%	9.72%	9.38%
Mains	62.94%	64.62%	59.78%	56.35%
Desserts	4.37%	4.25%	3.74%	3.80%
Sides	4.07%	4.02%	3.56%	3.43%
Lunch Spec.	11.61%	8.60%	8.08%	10.95%
Salads	4.86%	4.24%	4.36%	4.24%
Kids	1.45%	1.59%	1.24%	1.31%